

NDWS Board of Director's Meeting—Monday, February 9th 2015

Gold Buckle Pub—6pm

Those in attendance at the February BOD Meeting were as follows: Beth Didier, Dana Didier, Dennis Hoye, Nick Hoffart, Cheryl Sorby, Matt Kvien, Kevin Christensen, Nick Holm, Barnes County Commissioner Mike Metcalf, Tim Ost, Mike Kohler, Pete Paulson, Whitney Vogel, Holly Johnson, Jim Nelson, Brad McKay, Dawn Riley & Barnes County Commissioner Bill Carlblom.

President, Dennis Hoye, called the meeting to order. As one of the new commissioners, Mike Metcalf was invited to attend our meeting to become more familiar with our processes. Introductions were made. After review, Tim Ost motioned to approve minutes as written, Mike seconded; motion carried.

Financial Reports- Dawn Riley reviewed the Balance Sheet, A/R Aging and P&L Report. Sponsor money is coming in; all financials are currently on track. We are almost 100% moved over to Bank Forward but will still have our mortgage loan come out of Wells Fargo account twice a year. We will keep a running total of about \$10,000 in the Wells Fargo account at all times so that they can automatically pay our loan payment until we build that line of credit with Bank Forward. Although we haven't needed to use the line of credit with Wells Fargo for the past 4 years.

Pizza Corner would like to extend their lease for the SEB. Dawn will be creating a new contract for him. Review Credit card fee's; Dennis had a question on fee's being charged this year to cover some of the credit card fee's we incur. Dawn stated that this year there will be a \$5 processing fee charged to all transactions to help support the credit card/cash deposited fee's that we've incurred other years.

Nick Holm motioned to approve financials as stated, Beth seconded. Motioned carried.

Sponsorship Review- Sponsorship dollars will be down a little this year compared to other years unless we can come up with some new ones. Nick Holm will talk to Dairy Queen regarding sponsorship to get that out of Angie's name.

Committee Updates:

- A. Arena/Grounds: Since we don't have snow to fill the mud pit, how can we keep that closed off? We have some trailers, etc. that we will use to block it off. The water/pipe issue is currently fixed, no break was found so not 100% sure what the issue was.
- B. Commercial/Concessions: We have 3 new food vendors this year; Firehouse ribs, Nut Hut and Sweet Dreams Donuts. Ag Challenge is full with a waiting list for booth space and HPG has 1 space left. Nick Holm has a fan that he will mount in the food court area for ventilation. Dawn will talk to Pizza Dave about using the lift that he stored in the building last year.
- C. Concert: We will go with 6 porta potties for concert night, Dawn will call. Tickets went on sale today, early bird sales went well.
- D. Crop Show: Randy at the extension office takes care of the box cleaners so they are all set. We will set up a lunch for them.
- E. Finance: Discussed above.
- F. Horses: We currently have a new horse show this year and there is talk about a Barrel Racing Clinic. Ranch Rodeo teams are full with a waiting list. Matt is working on sponsors and prizes.
- G. Labor: interviews were today, still in need of a lot of help. EBC Fraternity will be cleaning bleachers again this year. They will possibly be doing it nightly instead of just after concert and rodeo like last year. Dawn will know more tomorrow.
- H. Livestock: There was a meeting a couple weeks ago to discuss NSC. What do we do with a show that is losing us money? Whitney suggested possibly removing the pen shows to shorten the weekend and cut costs. Raising entry fees won't help because if we raise those people won't come, already fairly expensive for people to come.

- I. Rodeo: Jim reported that everything is on track with Sutton for the rodeo. Also there is a meeting with the Rodeo Committee that is set up for Wednesday at 7pm to discuss things with the 5 Star group. They are not happy with the contract agreement from the November Bull-O-Rama.
- J. Home, Play, Get-A-Way: Corn pit for the kids; Mike has corn so whenever we need it we just have to let him know.
- K. Ag Hall of Fame: this is on schedule and set for 1:45pm right before the Saturday PRCA Rodeo. Attendance for the reception should be well attended, both Mr. Offutt and Mr. Bollingberg have quite the following.
- L. Rodeo Queen: Queen Trailer needs to be sandblasted and repainted but cost will be \$2500-\$3000. There has been a lot of change in sponsors over the past years so after Winter Show Cheryl would like to get it re-done. There are 2 Queen Contestants and 3 Jr's that will be competing in this year's competition. Cheryl confirmed with Jim that Sutton would have 6 horses for us to use during the queen competition.
- M. Sponsorships: Covered above.
- N. Timeless Traditions: We need more volunteers for ticket takers and a Coordinator for each of these events.

Other:

-Security will be done as it always has been, through our payroll.

- Nick Hoffart knows someone who has a 350 gal fuel tank for sale for \$150. Discussion on this; Brad thinks it's a good deal and to go ahead.

- Nick & Dana feel the alfalfa in the Quonset & hay room is bad, very dusty and sticky. Discussion regarding what to do with it and why we buy so much in bulk. Do we buy alfalfa cubes from Dakota Plains and charge more for it but buy a lot less? We will try to use some of it up during Winter Show for Rodeo stock but Pete will talk to Paul Metcalf to see if he'd want the alfalfa we have after WS.

-Tractor/Forklift for Winter Show? Brad said yes, they'll be there.

- ICTC is pulling their equipment from our building after winter Show because they are landlocked from VC and don't want to put the additional investment (\$15,000) in our building when they will get no benefit from it. They will make sure we get through Winter Show before they pull anything.

-BEK will be providing us internet going forward; in their contract they want "Rights" to broadcast events held in our building. Dawn will address that contract proposal after Winter Show is over. We have no interest in them broadcasting, especially our Winter Show events.

-Crow's Nest is available for each performance; \$500 per performance 8 seats are included and wristbands will be given.

-Starting the Monday of Winter Show, the directors/foreman will have daily 9am meetings.

With no other business to discuss, meeting adjourned.

Submitted by: Lindsey Peterson, NDWS Administrative Assistant